

## Message Text

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64

ACTION EB-11

INFO OCT-01 ARA-16 ADP-00 EUR-25 EA-11 NEA-10 CIAE-00

DODE-00 PM-07 H-03 INR-10 L-03 NSAE-00 NSC-10 PA-03

RSC-01 PRS-01 SS-15 USIA-15 COME-00 SCEM-02 INT-08

OMB-01 TRSE-00 RSR-01 /154 W  
----- 121119

R 021243Z AUG 73

FM AMEMBASSY QUITO

TO AMEMBASSY BERN

AMCONSUL ZURICH

INFO SECSTATE WASHDC 8194

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E.O. 11652: N/A

TAGS: ENRG, EC, SZ

SUBJECT: ERINAM A.G.

1. A SWISS FIRM ERINAM A.G. SUBMITTED THE HIGHEST OFFER IN INTERNATIONAL BIDDING JULY 16 FOR ROYALTY CRUDE PETROLEUM BEING SOLD BY THE GOE. EMBASSY HAD ASSUMED THAT THE FIRM'S BUSINESS INCLUDED BROKERAGE IN THE INTERNATIONAL PETROLEUM MARKET, BUT ACCORDING TO AN ARTICLE IN THE JULY 24 PLATT'S OILGRAM PRICE SERVICE REPORTED IN THE LOCAL PRESS, THIS IS ERINAM'S FIRST VENTURE INTO INTERNATIONAL TRADE. THE ARTICLE STATES THAT ERINAM HAS OFFICES IN ZURICH. FIRM'S IDENTITY IS A MYSTERY IN QUITO. IT IS GENERALLY AGREED BY EMBASSY SOURCES THAT ERINAM IS SERVING AS A FRONT ORGANIZATION FOR AN UNKNOWN GROUP WHOSE NATIONALITY, BY VARIOUS RUMORS, IS ISRAELI, JAPANESE, ARAB OR IRANIAN. YET ANOTHER VERSION CONNECTS ERINAM WITH THE SECOND HIGHEST BIDDER, PHIBRO METALES Y MINERALES S.A., WHICH IN TURN IS SUSPECTED OF REPRESENTING SOVIET INTERESTS FOR THE PURPOSE OF RESELLING ECUADOREAN CRUDE TO CUBA.

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2. WE WOULD APPRECIATE ANY INFORMATION YOU COULD PRO-

VIDE ON ERINAM, ITS AFFILIATIONS AND MOTIVATIONS IN  
THIS BUSINESS.  
CHAPLIN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 AUG 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973QUITO04009  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** QUITO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730862/aaaabtlg.tel  
**Line Count:** 64  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 18 JAN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <18-Jan-2002 by martinjw>; APPROVED <08 FEB 2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ERINAM A.G.  
**TAGS:** ENRG, EC, SZ  
**To:** n/a  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005